

**BALTIMORE COUNTY PUBLIC SCHOOLS**

**DATE:** February 13, 2008

**TO:** **BOARD OF EDUCATION**

**FROM:** Dr. Joe A. Hairston, Superintendent

**RE:** **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

**ORIGINATOR:** J. Robert Haines, Esq., Deputy Superintendent

**PERSON(S):** Rick Gay, Manager, Office of Purchasing  
Michael Sines, Executive Director, Department of Physical Facilities

**RECOMMENDATION**

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts  
Board Exhibit – February 13, 2008**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Asbestos Hazard Emergency Response Act Building Re-inspections and Management Plans  
**Contract #:** PCR 205-06

**Term:** N/A                      **Extension:** N/A      **Contract Ending Date:** N/A  
**Original award value:**                      \$216,900  
**Modification amount:**                      \$300,000  
**Revised total award value:**                      \$516,900

**Description:**

On August 9, 2005 a contract was approved to complete a three year re-inspection which is required by the Asbestos Hazard Emergency Response Act (AHERA) per Federal Regulation 40 CFR Part 763.

This contract modification will maintain BCPS compliance with AHERA regulations.

**Recommendation:**

Award of contract modification is recommended to:

Tidewater, Inc.	Columbia, MD
<b>Responsible school or office:</b>	Department of Physical Facilities
<b>Contact person:</b>	Michael G. Sines
<b>Funding source:</b>	Operating budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Detail:</b>	The PDK audit does not address this item.

**2. Contract Modification:** Fueling Stations Upgrades  
**Contract #:** MBE-520-07

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** 11/30/08  
**Original award value:** \$618,108  
**Modification amount:** \$160,000  
**Revised total award value:** \$778,108

**Description:**

This contract modification is for the removal of an underground fuel storage tank at Hopkins Creek. The tank will be replaced with an above ground fuel distribution tank system.

**Recommendation:**

Award of contract modification is recommended to:

Petroleum Services, Inc.	Baltimore, MD
<b>Responsible school or office:</b>	Department of Physical Facilities
<b>Contact person:</b>	Michael G. Sines
<b>Funding source:</b>	Capital budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Detail:</b>	The PDK audit does not address this item.

**3. Contract Modification:** Grant Development Service  
**Contract #:** RGA-165-08

**Term:** 5 months    **Extension:** 0                      **Contract Ending Date:** 6/30/08  
**Estimated annual award value:** \$47,025  
**Contract modification amount:** \$22,500  
**Estimated total award value:** \$69,525

**Description:**

This contract consists of the continuation of content development services for the Algebra/Data Analysis and Pre-Algebra Consortium Grant, Enhancing Education through Technology. The designated consultant wrote the first four units of instruction and, now that additional funding is available to complete the development of the final three units for the online Algebra/Data Analysis student course, BCPS/MSDE wants to use this same consultant.

**Recommendation:**

Award of contract modification is recommended to:

Ms. Gail Vesely

Charlotte, NC

**Responsible school or office:**

Office of Instructional Technology

**Contact person:**

Thea Jones

**Funding source:**

Title II D Federal Funding

**PDK Audit Alignment:**

A.3.1.

**Explanatory Details:**

Develop and execute a curriculum management plan that produces high quality curriculum guides to promote alignment and content rigor, provides a consistent format for guides to focus and normalize system-wide use, and establishes curriculum guides for non-core areas for system quality control.

**4. Contract:** Glass and Glazing Products  
**Contract #:** PCR 299-08

**Term:** 5 years      **Extension:** 0      **Contract Ending Date:** 2/28/13  
**Estimated annual award value:** \$100,000  
**Estimated total award value:** \$500,000

**Bid issued:** November 29 2007  
**Pre-bid meeting date:** December 13, 2007  
**Due date:** January 9, 2008  
**No. of vendors issued to:** 10  
**No. of bids received:** 4  
**No. of no-bids received:** 0

**Description:**

This contract consists of supplying replacement glass, Plexiglas, and glazing products as needed.

**Recommendation:**

Award of contract is recommended to:

Hawkins Glass Company, Inc.	Stafford, VA
Maryland Glass & Mirror, Inc.	Baltimore, MD
SABIC Polymer Shapes, Inc.	Jessup, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**PDK Audit Alignment:** None

**Explanatory Detail:** The PDK audit does not address this item.

**5. Contract:** On-line Catalog Platform  
**Contract #:** RGA-163-08

**Term:** 2 years    **Extension:** 3 years    **Contract Ending Date:** 2/28/13  
**Estimated annual award value:** \$102,886  
**Estimated total award value:** \$514,430

**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

In June 2000, the Board approved the renewal of the U.S. Bank Government Purchasing Card Program Agreement. Subsequent to that renewal, BCPS initiated a service agreement with U.S. Bank to deploy U.S. Bank's on-line catalog ordering system, eCommerce Suite. On August 10, 2004, the board approved a contract addendum, RGA-131-05, formalizing the relationship with U.S. Bank. The contract was to run until June 30, 2010. On July 30, 2007, BCPS received telephonic notification that U.S. Bank would be discontinuing eCommerce Suite, effective October 31, 2007. Subsequent ongoing negotiations with U.S. Bank has moved the date back to on or before March 15, 2008, in order to maintain our current platform and to prevent a disruption in the purchasing operations, it is necessary for BCPS to contract with the eProcurement platform vendor Valu.net to continue this service before that date.

**Recommendation:**

Award of contract is recommended to:

Valu.net	Reston, VA
<b>Responsible school or office:</b>	Office of Purchasing
<b>Contact person:</b>	Richard Gay
<b>Funding source:</b>	Operating budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Details:</b>	The PDK Audit does not address this item.

**6. Contract:** Overhead Doors and Folding Walls Repair and Maintenance  
**Contract #:** PCR 289-08

**Term:** 5 years      **Extension:** 0      **Contract Ending Date:** 2/28/13  
**Estimated annual award value:** \$125,000  
**Estimated total award value:** \$625,000

**Bid issued:** November 21, 2007  
**Pre-bid meeting date:** December 7, 2007  
**Due date:** January 10, 2008  
**No. of vendors issued to:** 18  
**No. of bids received:** 2  
**No. of no-bids received:** 0

**Description:**

This contract consists of furnishing labor, equipment, and materials to repair and maintain overhead doors and folding walls at various locations throughout BCPS.

**Recommendation:**

Award of contract is recommended to:

All About Doors, Inc.	Glen Burnie, MD
Modern Door & Equipment Sales, Inc.	White Plains, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**PDK Audit Alignment:** None

**Explanatory Detail:** The PDK audit does not address this item.

**7. Contract:** Painting Services  
**Contract #:** MBU-557-08

**Term:** 5 years    **Extension:** 5 years    **Contract Ending Date:** 2/28/18  
**Estimated annual award value:** \$ 1,000,000  
**Estimated total award value:** \$10,000,000

**Bid issued:** December 6, 2007  
**Pre-bid meeting date:** December 19, 2007  
**Due date:** January 10, 2008  
**No. of vendors issued to:** 35  
**No. of bids received:** 8  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing on-call interior and exterior painting services on an as-needed basis, including labor, equipment, materials, supervision, tools, and all related incidentals required to provide services.

**Recommendation:**

Award of contract is recommended to:

Colossal Contractors, Inc.	Burtonsville, MD
Tito Contractors, Inc.	Washington, DC
JNA Painting, Inc.	Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael Sines

**Funding source:** Operating

**PDK Audit Alignment:** None

**Explanatory Details:** The PDK audit does not address this item.



**8. Contract** Production Photocopy Equipment  
**Contract #:** PCR 208-08 (Maryland State Contract #001B7900157)

**Term:** 5 years      **Extension:** N/A      **Contract Ending Date:** 2/28/13  
**Estimated annual award value:** \$ 392,190  
**Estimated total award value:** \$1,960,950

**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of leasing Xerox production photocopy equipment for Copy and Print Services. This upgrade replaces existing equipment that has exceeded its useful life cycle. New models include Xerox 6115PMC (2 each), DC5252C (1 each), and P100-MFFC (2 each). The new equipment will increase Copy and Print Services' capacity from 3,895,000 to 4,717,250 impressions per month, while reducing the average cost per impression from \$.0167 to \$.0134.

Board Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded or negotiated by other government agencies.

**Recommendation:**

Award of contract is recommended to:

Xerox Corporation	Towson, MD
<b>Responsible school or office:</b>	Department of Planning and Support Operations
<b>Contact person:</b>	Barbara Burnopp
<b>Funding source:</b>	Operating budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Detail:</b>	The PDK audit does not address this item.

**9. Contract:** School Bus Tire Recapping  
**Contract #:** MWE-890-08

**Term:** 1 year      **Extension:** 4 years      **Contract Ending Date:** 2/28/13  
**Estimated annual award value:** \$100,000  
**Estimated total award value:** \$500,000

**Bid issued:** November 15, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** December 7, 2007  
**No. of vendors issued to:** 4  
**No. of bids received:** 3  
**No. of no-bids received:** 0

**Description:**

This contract consists of recapping services for steel-belted tire casings.

**Recommendation:**

Award of contract is recommended to:

Rice Retreading, Inc.

Winchester, VA

**Responsible school or office:**

Department of Planning and Support  
Operations

**Contact person:**

Barbara Burnopp

**Funding source:**

Operating budget

**PDK Audit Alignment:**

None

**Explanatory Details:**

The PDK audit does not address this item.

**10. Contract:** Tennis Court and Running Track Repair Materials and Associated Equipment  
**Contract #:** JMI-613-08

**Term:** 5 years    **Extension:** 0    **Contract Ending Date:** 2/28/13  
**Estimated annual award value:** \$ 40,000  
**Estimated total award value:** \$200,000

**Bid issued:** December 13, 2007  
**Pre-bid meeting date:** N/A  
**Due date:** January 10, 2008  
**No. of vendors issued to:** 5  
**No. of bids received:** 1  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing tennis court and running track repair materials and associated equipment.

**Recommendation:**

Award of contract is recommended to:

SealMaster	Cockeysville, MD
<b>Responsible school or office:</b>	Department of Physical Facilities
<b>Contact person:</b>	Michael G. Sines
<b>Funding source:</b>	Operating budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Details:</b>	The PDK audit does not address this item.

**11. Contract Assignment:** HAZMAT Clean-up/Disposal Services  
**Contract #:** JMI-622-04

**Term:** N/A                      **Extension:** N/A                      **Contract Ending Date:** 7/ 31/09  
**Estimated annual award value:** N/A  
**Estimated total award value:** N/A

**Description:**

On August 10, 2004, the Board approved a five-year contract with A & A Environmental Services for emergency and non-emergency HAZMAT clean-up/disposal services. The Office of Purchasing was notified on January 9, 2008, of the corporate name change to Triumvirate Environmental-Baltimore, LLC. Pursuant to the original contract, this corporate name change requires the approval of the Board. All current terms, conditions, and pricing remain in effect.

**Recommendation:**

Award of contract assignment is recommended to:

Triumvirate Environmental-Baltimore, LLC    Newark, NJ

**Responsible school or office:**                      Department of Physical Facilities

**Contact person:**    Michael G. Sines

**Funding source:**    Operating budget

**PDK Audit Alignment:**                                      None

**Explanatory Details:**                                      The PDK audit does not address this item.

**12. Contract Modification:** Systemic Renovations – General John Stricker Middle School  
**Contract #:** PCR-213-06

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$13,695,111  
**Estimated modification amount:** \$269,411

**Description:**

On November 8, 2006, the Board approved a contract for the renovation of General John Stricker Middle School. The base bid included conversion of Technical Education rooms 60 and 61 to math classrooms. This contract modification includes the mechanical, electrical, and plumbing improvements necessary to perform this conversion. The architect has reviewed the proposal and found it to be reasonable.

**Recommendation:**

Award of contract modification is recommended to:

Tuckman-Barbee Construction Co, Inc.      Upper Marlboro, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**PDK Audit Alignment:** None

**Explanatory Details:** The PDK audit does not address this item.

**13. Contract Modification:** Systemic Renovation – Holabird Middle School  
**Contract #:** MWE-824-06

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$12,173,000  
**Estimated modification amount:** \$45,000

**Description:**

On June 13, 2006, the Board approved a contract with James W. Ancel, Inc., for the systemic renovation of Holabird Middle School. It has been determined that three doorways, designed to be ADA-compliant, are in load bearing walls. This modification includes three structural supportive doorways. The architect has reviewed the proposal and found it to be reasonable.

**Recommendation:**

Award of contract modification is recommended to:

James W. Ancel, Inc.

Towson, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

**PDK Audit Alignment:**

None

**Explanatory Details:**

The PDK audit does not address this item.

**14. Contract Modification:** Systemic Renovation – Ridgely Middle School  
**Contract #:** MBU-557-06

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$12,745,000  
**Estimated modification amount:** \$58,578

**Description:**

On December 20, 2005, the board approved a contract for the renovation of Ridgely Middle School. This contract modification includes installation of additional data racks, cabling, ports and the switches to support them into the information technology (IT) data closets. The architect has reviewed the proposal and found it to be reasonable.

**Recommendation:**

Award of contract modification is recommended to:

Maryland Construction, Inc.

Bowie, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

**PDK Audit Alignment:**

None

**Explanatory Details:**

The PDK audit does not address this item.

**15. Contract Modification:** Systemic Renovation – Sparrows Point Middle/High School  
**Contract #:** JNI-716-08

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$834,800  
**Estimated modification amount:** \$5,350

**Description:**

On November 20, 2003, the Board approved a contract with URS Corporation. The Department of Physical Facilities has negotiated a lump sum fee of \$5,350 with the consultant for a feasibility study to determine if, and how, the school can be connected to the county sewer system.

**Recommendation:**

Award of contract modification is recommended to:

URS Corporation	Hunt Valley, MD
<b>Responsible school or office:</b>	Department of Physical Facilities
<b>Contact person:</b>	Michael G. Sines
<b>Funding source:</b>	Capital budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Details:</b>	The PDK audit does not address this item



**16. Contract:** Roof Replacement – Cockeysville Middle School  
**Contract #:** PCR-285-08

<b>Term:</b> N/A	<b>Extension:</b> N/A	<b>Contract Ending Date:</b> N/A
<b>Estimated annual award value:</b>		\$2,966,628
<b>Estimated contingency amount:</b>		296,663
<b>Estimated total award value:</b>		\$3,263,291

<b>Bid issued:</b>	N/A
<b>Pre-bid meeting date:</b>	N/A
<b>Due date:</b>	N/A
<b>No. of vendors issued to:</b>	N/A
<b>No. of bids received:</b>	N/A
<b>No. of no-bids received:</b>	N/A

**Description:**

This project consists of the removal of the existing roof system and the installation of approximately 168,163 square feet of a four-ply, built-up, cold-coat surface, and gravel roof system with a 20-year warranty.

**Recommendation:**

Award of contract is recommended to:

Pennsylvania Education Joint Purchasing Council (Weatherproofing Technologies, Inc.)	Ashburn, VA
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<b>Responsible school or office:</b>	Department of Physical Facilities
<b>Contact person:</b>	Michael G. Sines
<b>Funding source:</b>	Capital budget
<b>PDK Audit Alignment:</b>	None
<b>Explanatory Details:</b>	The PDK audit does not address this item.

**17. Contract:** Exterior Lighting Upgrade – Franklin Elementary School  
**Contract #:** MWE-891-08

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$56,750  
**Estimated contingency amount:** \$5,675  
**Estimated total award value:** \$62,425

**Bid issued:** January 3, 2008  
**Pre-bid meeting date:** January 11, 2008  
**Due date:** January 24, 2008  
**No. of vendors issued to:** 14  
**No. of bids received:** 8  
**No. of no-bids received:** 1

**Description:**

This project consists of providing labor, equipment, materials, and services to install new parking lot lighting, bus loop lighting, and exterior building lighting.

**Recommendation:**

Award of contract is recommended to:

Glenelg Construction

Mt. Airy, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

**PDK Audit Alignment:**

None

**Explanatory Details:**

The PDK audit does not address this item.

	Bidders' Names			
	Glenelg Construction	BoMark Electric	Urban Francis, LLC	PD Valle Electric Co., Inc.
Base Bid:	\$56,750	\$61,365	\$69,498	\$69,890

	Key Systems, Inc.	1st Electric, Inc.	Action Electrical Contractors, Inc.	Denver-Elek, Inc.
Base Bid:	\$73,300	\$80,900	\$108,400	\$108,900

**18. Contract:** Exterior Lighting Upgrade – Owings Mills Elementary School  
**Contract #:** MWE-895-08

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$55,860  
**Estimated contingency amount:** \$5,586  
**Estimated total award value:** \$61,446

**Bid issued:** January 3, 2008  
**Pre-bid meeting date:** January 11, 2008  
**Due date:** January 24, 2008  
**No. of vendors issued to:** 10  
**No. of bids received:** 7  
**No. of no-bids received:** 1

**Description:**

This project consists of providing labor, equipment, materials, and services to install new lighting for the parking lot, roadway, and exterior building.

**Recommendation:**

Award of contract is recommended to:

Glenelg Construction      Mt. Airy, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

**PDK Audit Alignment:** None

**Explanatory Details:** The PDK audit does not address this item.

	Bidders' Names			
	Glenelg Construction	BoMark Electric	Urban Francis LLC	Key Systems Inc.
Base Bid	\$55,860	\$61,495	\$63,098	\$66,800

	PD Valle Electric Co. Inc.	1st Electric Inc.	Denver-Elek Inc.
Base Bid	\$70,490	\$83,100	\$105,800

**19. Request to Negotiate:** Consultant Services – Architectural/Engineering (A/E) Services for Addition at Loch Raven High School  
**Contract #:** JNI-721-08 (BCDPW #42936)

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** N/A  
**Estimated modification amount:** N/A  
**Estimated total award value:** N/A

**Description:**

In order to expedite this addition project, it is necessary to piggy-back Baltimore County's DPW on-call architectural services with the firm of Rubeling & Associates, Inc.

**Recommendation:**

Approval is recommended to negotiate with:

Rubeling & Associates, Inc.

Towson, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

**PDK Audit Alignment:**

None

**Explanatory Details:**

The PDK audit does not address this item.