

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: September 6, 2006

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Esq., Deputy Superintendent

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – September 6, 2006**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** Special Education Therapy Services
Contract #: PCR-279-05

Term: 3 years **Extension:** 2 years **Contract Ending Date:** 5/23/10 (tentative)

Estimated annual award value: \$1,500,000

Estimated total award value: \$7,500,000

Bid issued: N/A
Pre-bid meeting date: N/A
Due date: N/A
No. of vendors issued to: N/A
No. of no-bids received: N/A
No. of bids received: N/A

Description:

This contract modification is to add Therapy Associates, Inc., as a provider.

In May, 2005, the Board approved awards of contract to providers for speech, occupational and physical therapies, audiology, and education of the deaf/hard-of-hearing using sign language to students ranging in age from birth to 21. Services are provided in a variety of locations in the county.

Speech therapists provide screening, assessment, and treatment for direct and collaborative programming to move toward an inclusive classroom model. Therapists also develop individual education plans (IEP), individual family service plans (IFSP), and participate in admission, review, and dismissal (ARD) teams.

Physical and occupational therapists provide treatment and annual skill updating evaluation, assist in developing IEPs and IFSPs, and participate in ARD teams when appropriate.

Recommendation:

Award of contract modification is recommended to:

Therapy Associates, Inc. (additional provider) Whiteford, MD

Responsible school or office: Office of Special Education

Contact person: Donna Long

Funding source: Operating budget

2. **Contract Modification:** 100 Book Challenge
Contract #: JNI-735-06

Term: 3 year **Extension:** 0 **Contract Ending Date:** 6-30-09 (tentative)
Original estimated annual award value: \$ 65,322
Original estimated total award value \$195,966
Additional estimated annual value: \$ 74,153
Estimated modified annual amount \$139,475
Estimated modified total award value \$344,272

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

On February 14, 2006, this pilot program received board approval and was implemented at Winfield and Mars Estates Elementary Schools. The pilot for the 100 Book Challenge is now being expanded to include Chase, Woodmoor, Pleasant Plains, and Deer Park Elementary Schools. The 100 Book Challenge is a nationally renowned program that complements current reading initiatives in BCPS. In addition to being an independent system, the 100 Book Challenge is also a professional development initiative and a parent support framework. It is currently used in more than 600 schools across the United States, and has helped produce unprecedented improvements in student achievement.

Recommendation:

Award of contract modification is recommended to:

American Reading Company	King of Prussia, PA
Responsible school or office:	Office of Equity and Assurance
Contact person:	Barbara Dezmon
Funding source:	Operating budget

3. Contract: 100 Book Challenge Consultant
Contract #: JNI-759-07

Term: 3 year **Extension:** 0 **Contract Ending Date:** 6/30/09 (tentative)
Estimated annual award value: \$32,000
Estimated total award value: \$96,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of no-bids received: NA
No. of bids received: NA

Description:

The consultant for the 100 Book Challenge will provide support for the implementation of the program at Chase, Winfield, Pleasant Plains, Woodmoor, Mars Estates, and Deer Park Elementary Schools. This support will include professional development, teacher coaching, classroom observations, parent/volunteer training, program modeling, collection of data, and the preparation of formal reports for each school.

Recommendation:

Award of contract is recommended to:

Margaret Ann Kennedy

Phoenix, MD

Responsible school or office:

Office of the Equity and Assurance

Contact person:

Barbara Dezmon

Funding source:

Operating budget

4. **Contract:** Mail Processing Equipment
Contract #: PCR-254-07, GSA Contract GS-25F-00168M

Term: One-time purchase **Extension:** NA **Contract Ending Date:** NA
Estimated annual award value: \$35,964
Estimated total award value: \$35,964

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

In accordance with Maryland law and the Federal Property and Administrative Services Act, Baltimore County Public Schools proposes to utilize the GSA Federal Supply Schedule GS-25F-0168M for the purchase of two mail processing machines. The machines will be placed at the Pulaski Park mailroom and the Greenwood Administration Building.

This equipment upgrade replaces the two machines that have exceeded their useful life cycles.

Recommendation:

Award of contract is recommended to:

Shannon Business Systems, Inc.

Towson, MD

Responsible school or office:

Office of Distribution Services

Contact person:

Charles Raulie

Funding source:

Operating budget

5. **Contract:** Naglieri Non-verbal Assessment
Contract #: JNI-758-07

Term: 1 year **Extension:** 0 **Contract Ending Date:** 6/30/07 (tentative)
Estimated annual award value: \$75,000
Estimated total award value: \$75,000

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of no-bids received: NA
No. of bids received: NA

Description:

Implementation of the Naglieri Non-verbal Assessment Test (NNAT) was approved as part of the FY2007 budget process. The NNAT is a widely recognized assessment used in gifted and talented (GT) education that is considered to be exceptionally culturally fair. It was developed to be non-culture specific so that students from different languages and cultural backgrounds can be assessed appropriately. It is used to determine students' non-verbal reasoning and problem-solving skills.

The NNAT will be administered to all grade 2 students this fall, and will assist in the process of identifying students for GT grade 3. The outcome of the NNAT will also assist in identifying underserved student populations such as economically disadvantaged, English language learners, and students with disabilities who may not be identified as GT through traditional assessment methods. This contract provides for the assessment materials as well as scoring of the individual student tests. In addition, a pre-test workshop and a post-test workshop will be provided. The pre-test workshop for site-based administrators will include a test overview, test administration, and program logistics. The post-test workshop will include a review and interpretation of the test data. BCPS test results will be part of a national norm for the NNAT.

Recommendation:

Award of contract is recommended to:

Harcourt Assessment, Inc.

San Antonio, Texas

Responsible school or office:

Office of Gifted and Talented Education
and Magnet Programs

Contact person:

Ken Dickson

Funding source:

Operating budget

6. **Contract:** Water Coolers and Bottled Water
Contract #: MWE-835-07

Term: 5 years **Extension:** 0 **Contract Ending Date:** 9/30/11 (tentative)
Estimated annual award value: \$100,000
Estimated total award value: \$500,000

Bid issued: July 6, 2006
Pre-bid meeting date: July 18, 2006
Due date: August 3, 2006
No. of vendors issued to: 4
No. of no-bids received: 0
No. of bids received: 3
DS Waters of America Beltsville, MD
Nestle Waters North America Greenwich, CT
Snow Valley Upper Marlboro, MD

Description:

This contract is to provide water coolers, five-gallon bottles of water, and cups for schools and offices. Coolers and water are provided by the Office of Environmental Services to schools and offices, as needed, when environmental concerns exist. Additionally, other schools and offices use this contract to purchase bottled water using funds from their individual budgets. The coolers are leased on a monthly basis.

Recommendation:

Award of contract is recommended to:

Nestle Waters North America, Inc. Greenwich, CT

Responsible school or office: Office of Maintenance

Contact person: Dennis Elkins, Maintenance
Robert Merrey, Environmental Services

Funding source: Operating Budget

7. Contract Modification: Renovations – Pikesville Middle School
Contract #: JNI-714-06

Term: NA **Extension:** NA **Contract Ending Date:** NA
Estimated annual award value: \$949,125
Estimated modification amount: 23,835
Estimated total award value: \$972,960

Bid issued: NA
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: NA
No. of no-bids received: NA

Description:

On May 24, 2005, the Board of Education approved a negotiated fee with James Posey Associates in the amount of \$949,125 to provide design, bidding, and construction administration services associated with the renovation project at Pikesville Middle School. During the final design effort, the Department of Physical Facilities requested additional services to add two 12-classroom modular buildings to the contract documents. These buildings will be used by the students during the renovations to the school.

Recommendation:

Award of contract modification is recommended to:

James Posey Associates Baltimore, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital budget

8. Contract Modification: Site Construction Package 2B (Final Grading) – Windsor Mill Middle School

Contract #: PCR-274-05

Term:	NA	Extension:	NA	Contract Ending Date:	NA
Estimated annual award value:	\$2,894,201				
Estimated modification amount:	16,311				
Estimated total award value:	\$2,910,512				

Bid issued:	NA
Pre-bid meeting date:	NA
Due date:	NA
No. of vendors issued to:	NA
No. of bids received:	NA
No. of no-bids received:	NA

Description:

On November 23, 2004, the Board of Education approved an award of contract to Urban N. Zink Contractor, Inc., for the Final Grading (2-B) Package in the amount of \$2,702,600. This contract modification is for the construction of gated fencing, and will provide a secure area for grounds equipment.

Recommendation:

Award of contract modification is recommended to:

Urban N. Zink Contractor, Inc.

Chase, MD

Responsible school or office:

Office of Engineering and Construction

Contact person:

Richard H. Cassell, PE

Funding source:

Capital budget

9. Contract Modification: Above-Ground Electrical 16-B Construction Contract - Windsor Mill Middle School

Contract #: PCR-275-05

Term:	NA	Extension:	NA	Contract Ending Date:	NA
Estimated annual award value:	\$1,589,734				
Estimated modification amount:	75,736				
Estimated total award value:	\$1,665,470				

Bid issued:	NA
Pre-bid meeting date:	NA
Due date:	NA
No. of vendors issued to:	NA
No. of bids received:	NA
No. of no-bids received:	NA

Description:

On July 11, 2006, the Board of Education approved a modification of \$50,000 to revise the specified video camera system in order to match the new system being installed systemwide. The actual cost to modify the video camera system and the card reader system is \$75,736.

Recommendation:

Award of contract modification is recommended to:

Action Electrical Contractors, Inc. Churchville, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital budget

10. Contract: Windows and Blinds Replacement – Grange Elementary School
Contract #: MWE-834-07

Term: NA **Extension:** NA **Contract Ending Date:** NA
Estimated annual award value: \$1,261,001
Estimated modification amount: 126,100
Estimated total award value: \$1,387,101

Bid issued: June 29, 2006
Pre-bid meeting date: July 13, 2006
Due date: August 3, 2006
No. of vendors issued to: 10
No. of bids received: 3
No. of no-bids received: 0

Description:

The total window system will be replaced at Grange Elementary School. The new installation will include blinds.

Recommendation:

Award of contract is recommended to:

E. Pikounis Construction Co., Inc. Baltimore, MD

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Aging School Program

	Bidders' Names		
	E. Pikounis Construction Co., Inc.	Chilmar Corp.	WGG, Inc.
Base Bid	\$1,235,846	\$1,329,000	\$1,465,941
Alternate #1 Add: Provide and Install new security/safety screens and supporting framework as necessary and as indicated on the drawings.	25,155	34,000	16,943
Total	\$1,261,001	\$1,363,000	\$1,482,884

11. Contract: Movement of State-Owned Relocatable Classroom Units
Contract #: MBU-524-07

Term: NA **Extension:** NA **Contract Ending Date:** NA
Estimated annual award value: \$1,307,056
Estimated modification amount: 130,705
Estimated total award value: \$1,437,761

Bid issued: August 17, 2006
Pre-bid meeting date: August 23, 2006
Due date: August 31, 2006
No. of vendors issued to: 7
No. of bids received: 4
No. of no-bids received: 1

Description:

This project consists of the relocation, set-up, and connection of State-owned relocatable classroom buildings from their present locations in Montgomery County to Woodlawn Middle School, Loch Raven Technical Academy, and Catonsville Middle School.

Recommendation:

Award of contract is recommended to:

J & L Services, Inc. Seaford, DE

Responsible school or office: Office of Engineering and Construction

Contact person: Richard H. Cassell, PE

Funding source: Capital budget

Contract Name: Movement of State-Owned Relocatable Classroom Units
Contract Number: MBU-524-07

	Bidders' Names			
	J&L Services Inc.	Jan-El Contracting	US Modular Group East, Inc.	Resun Leasing Inc.
Base Bid: Woodlawn Middle School	\$457,441	\$551,000	\$545,600	\$570,577
Base Bid: Loch Raven Technical Academy	566,961	578,000	572,600	583,525
Base Bid: Catonsville Middle School	141,945	191,000	203,445	340,615
Alternate #1 Add: Ramps and stairs at Woodlawn Middle	68,985	65,000	63,250	60,750
Alternate #2 Add: Ramps and stairs at Loch Raven Technical Academy	53,793	42,000	55,200	37,830
Alternate #3 Add: Ramps and stairs at Catonsville Middle	17,931	14,000	25,300	12,610
Total Base Bid and three Alternates	\$1,307,056	\$1,441,000	\$1,465,395	\$1,605,907