

BALTIMORE COUNTY PUBLIC SCHOOLS

DATE: January 10, 2006

TO: **BOARD OF EDUCATION**

FROM: Dr. Joe A. Hairston, Superintendent

RE: **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

ORIGINATOR: J. Robert Haines, Deputy Superintendent, Business Services

PERSON(S): Rick Gay, Manager, Office of Purchasing
Michael Sines, Executive Director, Department of Physical Facilities

RECOMMENDATION

That the Board of Education approves the following contract recommendations.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts
Board Exhibit – January 10, 2006**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract:** Dual Purpose Paper (Copy, Laser Printers & Duplicators)
Contract #: JMI-629-06
(Anne Arundel County Public School #06CM-55)

Term: 6 month **Extension:** 6 month **Contract Ending Date:** 01/11/07 (tentative)

Estimated annual award value: \$1,200,000

Estimated total award value: \$1,200,000

Bid issued: November 4, 2005

Pre-bid meeting date: NA

Due date: December 8, 2005

No. of vendors issued to: 3

No. of no-bids received: 0

No. of bids received: 3

Chemstat Products, Inc.

RIS Paper

Xpedx

New York, NY

Upper Marlboro, MD

Hanover, MD

Description:

The Baltimore Regional Cooperative Purchasing Committee (BRCPC), with Anne Arundel County Public Schools acting as the lead agency, conducted a reverse auction for paper on December 9, 2005. The solicitation requested pricing on six types of 8 ½ x 11 letter-size and 8 ½ x 14 legal-size paper. Delivery will be made to Distribution Services on an as-needed basis.

Recommendation:

Recommendation of award to:

Xpedx

Hanover, MD

Responsible school or office:

Distribution Services

Contact person:

Chuck Raulie

Funding source:

Operating budget

2. **Contract:** Electricity Acquiring Agent
 Contract #: PCR-223-06
 Baltimore Regional Cooperative Purchasing Committee #205580

Term: 1 year **Extension:** 4 year **Contract Ending Date:** 1/10/10 (tentative)
Estimated annual award value: \$ 88,000
Estimated total award value: \$440,000

Bid issued: September 9, 2005
Pre-bid meeting date: September 16, 2005
Due date: October 11, 2005
No. of vendors issued to: 10
No. of no-bids received: 0
No. of bids received: 6

Constellation New Energy	Baltimore, MD
PEPCO Energy	Arlington, VA
Reliant Energy	Baltimore, MD
Select Energy	Berlin, CT
Strategic Energy	Pittsburg, PA
Washington Gas	Herndon, VA

Description:

BCPS is contracting with a Public Service Commission licensed retail supplier to act as our agent in buying electricity on the wholesale market. This method of purchase marks a shift from buying at a fixed price on the retail market to the wholesale market. It will replace retail pricing with the low-risk flexibility of purchasing wholesale increments, overlapping over time. Approximately 90 percent of electricity will be purchased in blocks of a specified volume in the futures market. Smaller amounts of electricity will be purchased in the day-ahead market when favorable weather conditions and fuel costs dictate lower energy prices.

Proposals were evaluated based on:

- Market experience
- Financial viability, including recent financial statements, corporate structure, and guaranty/surety
- References
- Licensing
- MBE/SBE utilization
- Delivery fee

Through this use of wholesale purchasing, BCPS anticipates its annual electricity cost avoidance to be \$450,000.

Recommendation:

Award of contract is recommended to:

PEPCO Energy Services, Inc. Arlington, VA

Responsible school or office: Physical Facilities/Energy Management

Contact person: Pete Dixit

Funding source: Operating budget

3. Contract: Professional Auditing Services -- Termination
Contract #: 4-420-02

Term: 5 year **Extension:** 3 year **Contract Ending Date:** 6/31/10 (tentative)
Estimated annual award value: \$102,000
Estimated total award value: \$408,000

Bid issued: February 5, 2002
Pre-bid meeting date: NA
Due date: NA
No. of vendors issued to: NA
No. of bids received: 6
No. of no-bids received: 0

Description:

Baltimore County Public Schools has terminated the contract with KPMG of Baltimore, MD, for the delivery of professional auditing services. Termination of contract was effective on January 6, 2006, as a result of KPMG's desire to withdraw from the contract.

Recommendation:

Termination of contract with:

KPMG, LLP

Baltimore, MD

Responsible school or office:

Office of Accounting

Contact person:

Pat Fannon

Funding source:

Operating budget

4. Contract: Special Education Therapy Services
Contract #: PCR-279-05

Term: 2 years, 5 months **Extension:** 2 year **Contract Ending Date:** 5/23/10 (tentative)

Estimated annual award value: \$200,000

Estimated total award value: \$900,000

Bid issued: March 3, 2005

Pre-bid meeting date: April 7, 2005

Due date: April 20, 2005

No. of vendors issued to: 20

No. of bids received: 0

No. of bids received: 9

Description:

BCPS' Office of Special Education has identified a need for an additional provider to satisfy an increase of services. In May 2005, the Board of Education approved awards of contract for providers of speech, occupational and physical therapies, audiology, and education of the deaf/hard-of-hearing using sign language, to students ranging in age from birth to age 21 years.

Services are provided in a variety of locations in the county including: elementary, middle, and high schools; special schools; infant and toddler centers; and limited home visits.

Speech therapists provide screening, assessment, and treatment for direct and collaborative programming to move toward an inclusive classroom model. Therapists also develop an Individual Education Plan (IEP) and, for infants and toddlers, an Individual Family Service Plan (IFSP), as well as participate in Admission, Review, and Dismissal (ARD) teams.

Physical and occupational therapists provide treatment and annual skill-updating evaluations, assist in developing IEDs and IFSPs, and participate in ARD teams when appropriate.

Recommendation:

Award of contract is recommended to:

Invo Health Care Associates, Inc. Doylestown, PA

Responsible school or office: Office of Special Education

Contact person: Robin Bosley

Funding source: Operating budget

Responsible school or office:

Office of Social Studies – Secondary Programs

Contact person:

Rex Shepard

Funding source:

U.S. Department of Education

