

BALTIMORE COUNTY PUBLIC SCHOOLS

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DATE: May 31, 2002
TO: BOARD OF EDUCATION
FROM: Dr. J. Hairston, Superintendent
SUBJECT: Recommendations for Award of Contracts
Board Exhibit – June 11, 2002
ORIGINATOR: Robert Haines, Deputy Superintendent of Business Services
RESOURCE
PERSON(S): Patrick Fannon, Controller; Rick Gay, Purchasing Manager

RECOMMENDATION

That the Board of Education approves the recommendations for award of contracts Board Exhibit for the June 11, 2002 board meeting.

See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

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Appendix I – Recommendations for Award of Contracts – Board Exhibit

2. **Contracted Services: Document Management** **Estimated Award Value \$247,000**
Systems Software and System Support
Contract #3-341-02

A bid to qualify and select a vendor to purchase software that (1) eliminates the use of microfiche in the department and replaces that archival medium with enterprise-wide desktop viewing of reports, and (2) serves as the enterprise document-management system combining mainframe/midrange computer generated reports with PC-produced documents and scanned-paper documents. This software will be implemented in phases, but will also be utilized as a report storage and retrieval system for the various offices and departments within Baltimore County Public Schools. The bid was issued on December 20, 2001, to sixty-five vendors. Proposals were received from thirteen vendors. Three of the vendors no-bid the solicitation and six were found to be non-responsive to the specifications.

The bid was developed by the Information Technology Department and the vendors at a pre-bid meeting.

Metafile Information Systems, Inc., Marlton, NJ	\$222,000
Novanis, Carmel, IN	\$271,335
Cypress Corporation, Rochester Hills, MI	\$296,365
ISN, Bethesda, MD	\$343,179

Recommendation of award is to **Metafile Information Systems, Inc., Marlton, NJ**, as the responsive and responsible bidder offering the bid price of **\$222,000** for the base bid, \$25,000 for yearly maintenance after the first year, and \$150 per hour for additional training. The payment of fees under this contract will be provided by the Department of Information Technology's operating funds.

3. **Contracted Services: EduTrax** **Estimated Award Value \$520,000**
Student Data Software & Services Enhancements **EduTrax Inc., McDonough, GA**

The Department of Technology is recommending an additional scope of work with **EduTrax Inc., McDonough, GA**, to expand the use of our current student data software. At the November 21, 2000, Board of Education meeting, the Board approved the purchase of TestTrax software and related services from EduTrax. TestTrax allows for tracking and analysis of student test scores across multiple years. Trends for individual students, classrooms, schools, and the district as a whole are provided, as well as for other student groupings. The ultimate goal is use of student performance data to guide instructional decision-making.

The software, TestTrax, is a proprietary "data warehouse" system, which is a highly customized database of information allowing for the establishment of growth and performance trends. The wide range of pre-calculated database information and programs

support the proprietary status and intellectual property rights of the software vendor. The software uniquely allows student test data to be combined with student demographic information, and allows external factors to be measured and evaluated against test results. This additional scope of work expands the contract agreement to include the tracking and analysis of other sources of data affecting student achievement. Most of the data currently resides within source and legacy computer systems. This project will allow the BCPS technology staff to develop methodologies that will move that data into a consolidated data store, thus gaining the ability to do analysis of the information. Data that is extracted, transformed, and integrated from multiple-source systems into the warehouse will include: student demographics and program participation; teacher and principal certification, professional development participation, education and attendance; student schedules, teacher assignments, and student grades; student screenings and assessments for special programs; student interaction with counselors; student infractions; student attendance; survey results from students, staff, parents and community; financial data; and transportation data.

Users of this system will be able to pull a vast amount of data together into predefined reports with some ad hoc analysis, which will allow both drill-down and multi-dimensional views; user-defined collections of favorite reports enabling them to access relevant information at the click of a button; output can be generated as a report or data that can be easily printed or loaded into Microsoft Excel for further analysis or graphing; it will have a built-in web browser-based reporting tool; they will be able to perform sophisticated calculations and deliver quick responses to queries; and it will be web-enabled. BCPS end-users will be able to access the data from whatever desktop or laptop platform they choose. The database will be installed on its own dedicated server that will be scalable as the system's data requirements grow.

The contract amendment provides for implementation and support through school year 2003-2004. Funding is from FY 2002 Technology operating budget.

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| 4. | <p><u>Contracted Services: Video Lab Engineering</u>
 <u>Set-up, Installation and Repair Services</u>
 Contract #3-364-02</p> | <p>Estimated Award Value \$221,221
 Estimated Annual Value: \$100,000</p> |
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A multi-year bid to qualify and select contractors to provide video lab engineering, set-up, installation, and repair services for Baltimore County Public Schools was issued on April 25, 2002, to eight vendors. Responses were received from four vendors of which one was a no-bid response. The specifications were developed in conjunction with the Education Channel and the contractors at a pre-bid conference for specific work in the Board Meeting Room and in the Education Channel Control Room. Additionally, the bid specifications allow for the bidders that provide pricing to be utilized for future video engineering, set-up, and installation services throughout the schools for a period of two years. These services would be utilized and paid for by new school construction, aging

school projects, the Education Channel, and any curricular office that requires such services.

Contract Video Specialists, Inc., Jessup, MD	\$21,221
Washington Professional Systems, Richmond VA	26,076
The Whitlock Group, Englewood, NJ	36,300

The recommendation for the award of contract is to Contract Video Specialists, Inc., Jessup, MD, in the amount of \$21,221 for the work to be done specifically at the Education Channel and in the Board Meeting Room. Funding for this work will be through the Education Channel operating budget.

It is difficult to establish hourly rates for video lab projects, as each location has different requirements. Therefore, recommendation of award is also being made to allow all three companies to provide BCPS with quoted prices for future video lab projects involving engineering, installation, and set-up on an "as-needed" basis. The estimated value of this part of the contract is approximately \$100,000 annually, and may be funded by the Education Channel, Aging School accounts, capital accounts, and/or school operating budgets.

5. Food Service: Beverages
Contract #4-438-02

Estimated Award Value: \$3,353,700
Estimated Annual Award Value: \$1,117,900

A multi-year bid for the purchase of various beverages and dispensing equipment (canned fruit drinks, ice tea, lemonade, bottled water, carbonated beverages, fruit juices) was issued on April 11, 2002, to 25 vendors. Responses were received from eight vendors, two of which were no-bid responses.

This is a multi-year contract (3 years), which allows for the placement of vending equipment in the various locations for the term of the contract. The award bidders for the beverages shall supply vending machines for all secondary schools (two machines per high school and one machine per middle school). Additional machines may be required for designated central offices. There is no rental fee or cost for the vending machines.

The canned fruit drinks, ice tea, and carbonated beverage products will be delivered directly to the food service warehouse in Cockeysville, MD, on an as-needed basis. The beverages will be delivered to the school cafeterias. The bottled water will be delivered to the schools by the award bidder.

The Pepsi Bottling Group, Cheverly, MD

\$38,000/per yr

Carbonated Beverages: Pepsi, Caffeine Free Pepsi, Diet Caffeine Pepsi, Diet Pepsi, Swepps (Gingerale), Sierra Mist (Lemon/Lime)

Veryfine Products, Inc., Westford, MA

\$1,079,900/per yr

Fruit Drinks, Fruit Juice (100 % Apple and Orange), Ice Tea,
Lemonade, Bottled Water

This is a requirements' contract with quantities projected by the Office of Food and Nutrition Services based upon historical data of product utilization. BCPS offers no guarantee that the estimated quantities will be met and/or exceeded. The total-dollar value of the contract is estimated with the final-dollar amount determined by the actual products purchased during the contract period.

The estimated award of contract is \$3,353,700 for the three-year term. Funding is to be provided by the Office of Food and Nutrition Services.

6. **Food Service: Food Products**
Contract #4-423-02

Estimated Award Value: \$5,970,853

The annual bid for a price agreement for the purchase of various food products (can goods, cereal, dry goods, frozen foods, portion control, refrigerated goods, cheese, spices, pizza) for delivery to the food services' warehouse was issued on March 7, 2002, to 28 vendors. Responses were received from 20 vendors of which two were no-bid responses and two were rejected for failing to meet all specifications. This is a twelve-month contract effective July 1, 2002, through June 30, 2003.

This is a requirements' contract with quantities projected by the Office of Food and Nutrition Services based upon historical data of product utilization. BCPS offers no guarantee that the estimated quantities will be met and/or exceeded. The total dollar value of the contract is estimated with the final-dollar amount determined by the actual products purchased during the contract period.

Awards are recommended to the lowest bidders meeting all specifications in various categories:

Carroll County Foods, New Windsor, MD

\$1,445,974

Chicken, Churros, Beef Patties, Chicken Dippers, Chicken Patties, Mixed Vegetables, Muffin Loaves, Tortillas, Cranberry Sauce, Tuna, Coffee, Gravy Mixes, Rice, Stuffing Mix, Pizza (4 x 6, Breakfast, Stuffed Crust)

Cavendish Farms, Burlington, MA

\$668,090

French Fries (straight cut, seasoned, oven crisp), Potato Rounds

Dori Foods, Inc., Richmond, VA	\$1,775,356
Applesauce, Cherries, Sweet Potatoes, Ravioli, Cereal, Cornstarch, Ketchup, Macaroni & Cheese Mix, Condiments, Pasta, Pickles, Raisins, Sugar (granulated & lt. brown), Taco Shells, Tea Bags, Worcestershire Sauce, Ground Beef, Bagels, Chicken Nuggets, Eggs (frozen), Hot Dogs, Meatballs, Pancakes, Pretzels, Roast Beef, Wafer Steaks, Margarine, Cheese, Spices, Pizza (cheddar cheese)	
Hood's Institutional Foods, Washington, DC	\$59,057
Ketchup, Tomatoes, Yogurt	
J.T.M. Provisions, Inc., Harrison, OH	\$77,220
Taco Beef (prepared)	
MDL Pasta Products, LLC, Staten Island, NY	\$30,000
Stuffed Shells	
MR Enterprise, Inc., Owings Mills, MD	\$46,935
Oil & Vinegar Dressing, Pepperoni (sliced), Vinegar	
W.R. Nykorchuck & Company, Inc., Clifton Park, NY	\$80,026
Canned Vegetables, Lemon Juice, Soybean Oil, Sauerkraut, Spaghetti Sauce	
Princess Ann Products. Salisbury, MD	\$252,378
PCs (BBQ sauce, dressings, honey, jelly, ketchup, mustard, relish, soy sauce, taco sauce), Peaches, Pears, Pineapple Tidbits, Sugar Packets	
Profera, Inc., Scranton, PA	\$124,790
Pizza (4 x 6 pepperoni, 4 x 6 cheese, French bread)	
Otis Spunkmeyer, Inc., Elkridge, MD	\$136,880
Muffins (Apple Cinnamon, Chocolate Chip, Wild Blueberry)	
Sysco Food Products, Jessup, MD	\$684,547
Carrots, Crackers, Donuts, Fish, Fish Nuggets, Flour, Gelatin, Lasagna Roll Ups, Old Bay Seasoning, Peas (frozen), Pop Tarts, Soups, Turkey Bologna, Turkey Breast, Waffles	

US Food Service, Lakeland, FL
Cheese Sauce, Pizza Cheese, Fruit Snacks,

\$589,600

The estimated award value of the contract is \$5,970,853. Funding is to be provided by the Office of Food and Nutrition Services.

7. **Food Service: Snacks**
Contract #4-433-02

Estimated Award Value: \$1,143,000

The annual price agreement for the purchase of various snack products (cakes & pies, cookies, potato chips, pretzels, popcorn, tortilla chips) for direct delivery to the secondary schools, for the period of July 1, 2002 through June 30, 2003 was issued on March 14, 2002 to 20 vendors. Responses were received from ten vendors, of which two were no-bid responses. Award is recommended to the bidder meeting all specifications:

The pricing was designed to reflect the individual cost of each snack item. The specifications allow the award of contract to multiple vendors to allow flexibility in product selection by the Office of Food and Nutrition Services. The award of contract is recommended to the lowest bidders meeting all specifications:

Interstate Brands Corporation, Philadelphia, PA Hostess Products: Crumb Cake, Cupcakes, Fruit Pies, Mini Donuts, HoHo's, Mini Muffins, Cinnamon Rolls	\$71,000
Linden's Cookies, Inc., Congers, NY Cookies: Chocolate Chip, Butter Crunch, Fudge Chip, Oatmeal Raisin, Lemon	\$323,000
McKee Foods, Inc., Collegedale, TN Little Debbie Products: Brownies, Mello Crisp, Cookies, & Cakes	\$240,000
Tasty Baking Company, Inc., Philadelphia, PA Tastykake Products: Cupcakes, Fruit Pies, Honey Buns, Coffee Cake Junior, Krimpets, Kreme Bars, Mini Donuts	\$204,000
Utz Quality Foods, Inc., Hanover, PA Corn Chips, Mini Pretzels, Potato Chips, Popcorn, Tortilla Chips, Cheese Curls	\$250,000
Wise Foods, Inc., Baltimore, MD Corn Chips, Potato Chips, Nacho Cheese Tortilla Chips	\$55,000

This is a requirements' contract with quantities projected by the Office of Food and Nutrition Services based upon historical data of product utilization. Delivery is made directly to designated schools. BCPS offers no guarantee that the estimated quantities will be met and/or exceeded. The total-dollar value of the contract is estimated with the final-dollar amount determined by the actual products purchased during the contract period.

The estimated award value is \$1,143,000. Funding is to be provided by the Office of Food and Nutrition Services.

8. Food Service: Uniform Shirts Estimated Award Value \$32,880
Contract #4-434-02

The annual price agreement for the purchase of uniform shirts for the food service cafeteria staff of all schools was issued on March 14, 2002, to 23 vendors. Responses were received from 17 vendors of which three submitted no-bid responses and six were rejected for failing to meet all specifications.

Chesapeake Uniform, Baltimore, MD	\$ 7.89/ea
Fashion Seal Uniforms, Seminole, FL	7.99/ea
Maryland Screen Printers, Baltimore, MD	8.15/ea
Howard Uniform Company, Baltimore, MD	8.25/ea
Signature Apparel, Brockton, MA	8.45/ea
Ad Specials Company, Glen Arm, MD	8.97/ea
Uniform Plus, Glen Arm, MD	9.45/ea
Prizm, Inc., Newark, NJ	16.00/ea

Award of contract is recommended to Chesapeake Uniform, Baltimore, MD, in the estimated amount of \$32,880. Funding is to be provided by the Office of Food and Nutrition Services.

9. Food Service: Vending Machine Products Estimated Award Value: \$200,000
Contract #4-429-02

A multi-year bid for the purchase of products for the vending machines (candy, cookies, chips, coffee, etc.) was issued on April 11, 2002, to 14 vendors. Responses were received from three vendors of which two bids were rejected for failing to meet all specifications.

The specifications were designed to allow the vendors to submit a "catalog/list" of products suitable for vending machine. The vending machines are owned by the Office of Food and Nutrition Services and are located in BCPS' cafeterias, schools, and offices (Timonium, Pulaski, and ESS buildings). The criteria for selection of a vendor were

availability of products and price. A formula was pre-defined to evaluate the pricing through a comparison of 20 commodity-sold items. Bidders were also required to meet the specifications of the rebate programs. A rebate is based on promotional programs from the manufacturer that is passed along to the distributor. Under the terms of the specifications, when/if a promotional discount is offered to the distributor, this saving/discount is then passed along to the school system.

This is a two-year contract. The quantities are estimated based upon historical data of product utilization. Delivery is made to the food service warehouse.

VSA, Inc., Swedesboro, NJ

\$200,000

The award of contract is recommended to the bidder meeting all specifications, VSA, Inc., Swedesboro, NJ, in the estimated amount of \$200,000. Funding is to be provided by the Office of Food and Nutrition Services.

**10. Food Service: Vending Machines
Contract #4-428-02**

Estimated Award Value: \$179,450

A multi-year bid for the purchase of two types of vending machines (cold beverage and snacks) for the Office of Food and Nutrition Services was issued on April 11, 2002, to 11 vendors. Responses were received from four vendors of which two were no-bid responses and one was rejected for failing to meet all specifications.

Betson Coin-op Distributing Co., Inc., Baltimore, MD
Crane Merchandising Systems, Bridgeton, MO

\$179,450
188,950

This is a two-year contract for the purchase of 60 machines to dispense snack items and cold and hot beverages. The purchase price of each vending machine includes a full one-year warranty for service and parts. The machines are to be operated by the Office of Food and Nutrition Services in various schools and offices.

Award of contract is recommended to Betson Coin-Op Distributing Co. Inc., Baltimore, MD, in the estimated amount of \$179,450 over the two-year term of the contract. Funding is to be provided by the Office of Food and Nutrition Services.

**11. Interscholastic Athletic Supplies
and Equipment
Contract #7-704-02**

Estimated Award Value: \$102,000

A bid for athletic equipment and supplies for the 2002-2003 annual supply order was issued on March 27, 2002, to 31 vendors. Proposals were received from 16 vendors.

Four vendors submitted no-bid responses. Awards are recommended to the lowest bidder meeting all specification as follows:

Aluminum Athletic Equipment Co., West Conshohocken, PA

Track and field discus and shot put, high jump cross bars, Timer's horn

Anaconda Sports, Kingston, NY

Baseball bases, bats, batters helmets, catcher's headgear, catcher's mitt, shin guards, basketballs, soccer supplies, softball bats, catcher's equipment, softballs, softball batter's helmets, catcher's helmets and chest protectors

Bacharach-Rasin Sporting Goods, Baltimore, MD

Lacrosse equipment

Bremen Sports, Columbia, MD

Soccer balls

DVF Sporting Goods Company, Williamsburg, VA

Basketball goals, softball bats, softball catcher's mitts, indoor starting blocks, wrestling kneepads

Georgi-Sports, Lancaster, PA

Scrimmage vests, field hockey equipment

M-F Athletic Company, Cranston, RI

Miscellaneous weight training equipment, medicine balls, plyometric boxes, starter supplies, starting blocks,

Micro Bio-Medics, Pelham Manor, NY

First aid and athletic training supplies

Passons – Sports Supply Group, Jenkintown, PA

Baseball bases, pitching machine balls, basketball backboard padding, portable benches, softball bases, tennis score chart, tennis court dryer, high jump standards, track and field shot-puts

Pioneer Manufacturing Company, Cleveland, OH

Aerosol cleaner and disinfectant, field marker, marking material

Riddell/All American, Elyria, OH

Baseball equipment bag, baseball catcher's chest protector, baseballs, softball bases

Speith Anderson, Fort Worth, TX

Volleyball posts, winches and nets

Sportmaster, Pittsburgh, PA
Golf practice net

Sports Stop Inc., Brooklandville, MD
First aid and training supplies, baseball glove lacing and oil, basketball scorebook, golf practice turf, lacrosse chest protector, dry limer, game horn, soccer ball bag, softball bases, wrestling head gear

Sportsman's, Johnstown, PA
First aid and athletic training supplies, baseball scorebooks, basketball goal nets, field hockey balls, field hockey chest protector, goalie pads and leg protectors, golf balls, mouth guards, lacrosse arm pads, lacrosse scorebooks, lacrosse defense pads, lacrosse sticks, mouthguards, women's lacrosse goalie helmet, lacrosse nets, air horns, equipment bags, timers, soccer nets, soccer corner posts, softballs, softball scorebooks, tennis balls, track and field starters blanks, cross bars, measuring tapes, pole vault pole pads, relay batons, stopwatches, volleyball practice equipment, wrestling mat tape and cleaner

The estimated award value is \$102,000. Funding will be provided through the individual schools' operating budgets.

12. **Interscholastic Football Supplies and Equipment** **Estimated Award Value: \$90,000**
Contract #7-705-02

A bid for the purchase of football supplies and equipment for the 2002-2003 year was issued on April 4, 2002, to 27 vendors. Proposals were received from 12 vendors. Three no-bid responses were received. Awards are recommended to the bidders meeting all specifications as follows:

Ace Reconditioners, Washington, PA
Shoulder pads, thigh pads, hand and wrist pads, neck rolls, training kits, chin straps

Marty Gilman Inc., Gilman, CT
Football blocking dummies, down markers and chains, goal post pads

Marlow Sports Inc., Forrestville, MD
Football helmets, shoulder pads, shoulder injury vests, elbow pads, footballs, end zone markers, cleat cleaner, scrimmage vests, helmet care kit, kicking tees, equipment repair kits

Riddell/All American, Elyria, OH

Hip pads and belt, shoulder pad hardware, helmet care kit

Sportsmans, Johnstown, PA

First aid supplies, practice pants, web belts, knee and thigh pads, girdle pads and shells, forearm pads, cleats, kicking tees, mouthguards, shoe strings, shoulder pad strings, scrimmage vests, helmet inflation pumps

The estimated award value is \$90,000. Funding is to be provided by the Office of Athletics.

13. Printing Equipment & Software Estimated Award Value: \$338,544
Contract #4-441-02

A bid for the purchase, delivery, installation, and training for various printing equipment was issued on April 18, 2002, to 31 vendors. Responses were received from 14 vendors of which five were no-bid responses.

This bid was issued to update and modernize essential equipment and software needs at Kenwood High School, Overlea High School, Sollers Point Southeastern Technical Center, and Western School of Technology and Environmental Science. This bid also includes an additional printing press for the Copy and Print Services' Department. The term of this contract is for the period of June 12, 2002, through June 30, 2003, to allow for equipment to be purchased for the Career and Technology programs through the next fiscal year. The estimated expenditure for FY 2001-2002 is \$133,859, which includes the printing press for Copy and Print Services.

Award of contract is recommended to the lowest bidders meeting all specifications:

Advance Business Systems, Cockeysville, MD Full-color laser printer with stand	\$7,049
Cognitive Networks, Inc., San Diego, CA Software	\$36,638
Duplicator Sales, Inc., Towson, MD Drill/Punch	\$830
G. E. Richards, Hanover, MD Flathead scanner, Inkjet printer/plotter, Ink scales, Plate maker, Off-line film processor, Light table, Densitometer, Film punch, 1-color press, 2-color press, Electric plastic comb binder, Single-head stapler, Padding press, Flathead paper cutter,	\$294,027

Folder/stitcher/sorter/collator, Shrink wrap funnel,
Numbering machine, Folder, Printing Press (for Copy
& Print Services)

The estimated contract value is \$338,544. Funding is to be provided by the Office of Career and Technology and the Office of Copy and Print Services.

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| 14. | <u>Student Test Preparation Programs</u> | Estimated Yearly Value \$96,400 |
| | <u>Three-year Bid</u> | Estimated Award Value \$289,200 |
| | Contract #4-444-02 | Test University, Inc. |

A Request for Proposal (RFP) for the SAT, PSAT, and ACT preparation programs was issued on April 24, 2002, to seven vendors. The RFP was issued to acquire a program to enhance the equity of access of test preparation for all students in BCPS. Responses were received from two vendors.

Baltimore County Public Schools is entering into an agreement with TestU, Incorporated, to acquire student online SAT, ACT, and PSAT test preparation program and support. This is a web-based program that will be available to students and teachers 24 hours a day. The program will be accessible by all students within a school and be accompanied by curriculum based on SAT, PSAT, and ACT. The test preparation modules include preliminary diagnosis as well as ongoing diagnosis of student progress that is accessible by students and teachers. The program will also include technical support, teacher training, ongoing professional development, and data collection and monitoring of the program as well student progress.

The high schools to be included in the program this year will be Woodlawn, Milford Mill, Randallstown, Owings Mill, Chesapeake, Lansdowne, Dundalk, Kenwood, Overlea, Parkville, Pikesville, Sparrows Point, Towson, Loch Raven, Patapsco, Catonsville, and Franklin.

This is a multi-year contract for the period of three years subject to annual review for performance and pricing adjustments not to exceed 10%. Justification for any such price increase shall document industry standards.

The bidders submitted pricing to include student access, technical support, ongoing training for school leaders/administrators, professional development, reports, and unlimited access for all students:

Bidders

Test University, Inc., New York, NY
Program is TestU.

\$6,500/per year *

*** Site license cost for 1-9 schools. If 10-14 schools enroll, cost will include 2 additional schools at no cost; 15-19 schools will include 3 additional schools at no cost; 20 schools will include 4 additional schools at no cost.**

Kaplan, Inc., New York, NY
Program is Achieva College Prep Program
*Site license per building.

\$8,900/per year*

Award of contract is recommended to Test University, Inc., New York, NY, in the estimated amount of \$68,000. Funding is to be provided by the Office of Equity and Assurance.

**15. Supplies Contract: Video Lab Equipment Estimated Yearly Value: \$40,000
(Extension of Contract)
Contract #3-337-00**

The Office of Purchasing is recommending an extension of the contract to Bleu Jay Productions for the purchase of very specific computer and video equipment for Parkville Middle School. Originally, equipment was purchased to accommodate two students at each workstation for their video production lab. However, Parkville Middle School would now like to purchase up to 12 more workstations to better accommodate the students. The Bleu Jay Production Company (the only company that bid these products on the previous bid) has agreed to provide the workstations at the same price, or less, and under the same terms and conditions as their original contract. The projected cost of these workstations is approximately \$40,000 and will be funded from the operating budget of the school and/or the Magnet School budget. The Board of Education originally approved this contract at the May 16, 2000, meeting.