

**BALTIMORE COUNTY PUBLIC SCHOOLS**

Division of Fiscal Services

Office of Purchasing

To: Dr. Joe A. Hairston  
Superintendent

From: Patrick M. Fannon, Controller

And

Jack S. Nichols, Acting Manager  
Office of Purchasing

Date: August 21, 2001

Re: **Recommendations for Award of Contracts**  
**Board Exhibit – September 11, 2001**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

1. **Corrugated Cartons (Boxes)** **Estimated Award Value: \$33,060**  
**Contract #4-402-02**

A bid was issued on July 19, 2001 for the purchase of corrugated cartons (boxes) to 28 vendors. Proposals were received from four vendors. Two bidders submitted no-bid responses. Four bidders were rejected for failing to meet all specifications.

The bid specifications were designed to allow the bidders to submit proposal for “new” and “used” corrugated cartons. The cartons are purchased by Distribution Services for use by the schools and offices when relocating or while renovation projects are in process. Distribution Services will purchase the “used” cartons, for moving purposes, only after inspection.

Award of contract is recommended to the lowest responsive bidders meeting all specifications:

**New Cartons**

<b>Wagner Bros. Containers, Inc., Baltimore, MD</b>	<b>\$ .551/ea.</b>
Atlas Container Corporation, Severn, MD	\$ .590/ea.
Stephen Gould Corporation, Gaithersburg, MD	\$ .635/ea.

**Used Cartons**

<b>ABC Box Company, Baltimore, MD</b>	<b>\$ .39/ea.</b>
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The estimated contract value is \$33,060. Funding will be provided by the operating budget of Distribution Services.

2. **Paint (Exterior/Interior)**  
**Contract #3-302-01**  
**One-Year Extension**

**Estimated Award Value: \$100,000**  
**Various Vendors**

A bid was issued on June 29, 2000 to ten vendors for Supplies Contract: Paint (Interior & Exterior). Proposals were received from four vendors. The specifications were developed in conjunction with the Office of Maintenance and the bidders at a pre-bid meeting. The specifications were designed to qualify products and to obtain firm fixed pricing for the purchase and delivery of interior and exterior paint. The contract had a provision for an extension of up to one year upon mutual agreement. The Award Bidders have agreed to maintain the terms and conditions of the original proposal.

<b><u>Product</u></b>	<b><u>Award Bidders</u></b>	<b><u>Price/Gallon</u></b>
Primer/Sealer	<b>Dulux Paint Center</b>	<b>\$14.70</b>
Primer/Sealer	<b>Duron Inc</b>	<b>\$ 9.62</b>
	Bruning Paints	\$ 9.75
	Sherwinn Williams Co.	\$10.30
	Budeke's Paints	\$10.35
Latex Flat	<b>Duron, Inc.</b>	<b>\$ 7.88</b>
	Budeke's Paints	\$ 7.90
	Bruning Paints	\$ 7.95
	Dulux Paint Center	\$10.40
Latex Semi-Gloss	<b>Duron, Inc.</b>	<b>\$ 9.39</b>
	Sherwinn Williams Co.	\$ 9.85
	Dulux Paint Center	\$14.40
Acrylic Semi-Gloss	<b>Bruning Paints</b>	<b>\$11.95</b>
	Budeke's Paints, Inc.	\$12.69
	Dulux Paint Center	\$15.25
Acrylic Gloss Enamel	<b>Budeke Paints, Inc.</b>	<b>\$12.69</b>
	Bruning Paints	\$12.75
	Dulux Paint Center	\$15.50

An extension of contract is recommended to the low responsive and responsible bidders: Dulux Paint Center, Baltimore, MD; Duron, Inc., Beltsville, MD; Bruning Paints, Baltimore, MD, and Budeke's Paints, Inc., Baltimore, MD. The estimated award value for this contract is \$100,000 based upon historical purchase of these products. Funding will be provided from the operating budgets of the Office of Maintenance, aging buildings, and the individual school.